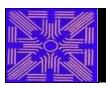
#### NATIONAL CAPITAL REGION PLANNING BOARD



(A Statutory Body under Ministry of Housing & Urban Affairs, Govt. of India) lst Floor, Core-4B, India Habitat Centre, Lodhi Road, New Delhi-110003

Date: 21.03.2025

### 1. GENERAL MODIFICATIONS IN THE RFQ-CUM-RFP DOCUMENT FOR PREPARATION OF FUNCTIONAL PLAN(S)- 2047

#### Functional Plans of:

- Transport, Economic Growth Including Economic Nodes and Industrial Corridors In The NCR- 2047
- 2. Smart and Digital NCR 2047
- 3. Water Management and Waste Management in the NCR- 2047

SI. No.	Clause No. in RFP	Modifications
1	3.3 Support by Successful Bidding Entity after approval of Functional Plan	This section 3.3(ii) to be read as - At least 2 workshops for the Functional Plan to be conducted with minimum 50 participants (excluding NCRPB officials) from NCR participating states, concerned Central Ministries/Departments and implementing agencies, to be conducted by the successful Bidder. All costs to be borne by bidder. This can be part of consultancy fee under the financial bid.  Workshops may be held in Delhi/NCR and/or Sub
		region HQ.  Other terms and conditions will remain unchanged.
2	3.14.3 Evaluation of Technical Proposals Note (iii) 3. Key Personnel Qualifications & Experience	Qualifications and competence of the key professional staff on the bidding entity's payroll at the time of signing of the agreement.
3	3.14.3 Evaluation of Technical Proposals Note (v)	Any change to existing Key professionals may be considered by the competent authority/client with the proposed Key professional being replaced with same or higher experience and qualification of the existing one. This will require the prior written permission from the client.
4	Clause: 3.14.3 (iii) 2 Similar Assignments / Studies (b) Value of Consultancy Assignments in last ten years (Maximum 05 consultancies/ assignments)	Following will be now applicable but only for the FPs Transport, Economic Growth Including Economic Nodes and Industrial Corridors In The NCR- 2047 and Water Management and Waste Management in the NCR- 2047:  i. Minimum Rs. 2 Crs to 2.5 Crs. – (01 marks per Assignment) ii. More than Rs. 2.5 Crs upto Rs. 3 Crs. – (1.5 marks per Assignment) iii. Above Rs. 3 Crs. – (02 marks per Assignment)

SI. No.	Clause No. in RFP		Modificati	ons
	For FP of Smart and Digital NCR – 2047  Clause: 3.14.3 (iii) 2 Experience in Similar Assignments	For FP of SI.No.	of Smart and Digital NO Experience Assignments in Similar	CR – 2047  Number of relevant studies or consultancy assignments completed in the last 10 years:
		i.	Digital Infrastructure Planning	4 marks per assignment Minimum 3 Crs. (maximum 12 marks).
		ii.	Smart Governance Frameworks	3 marks per assignment Minimum 2 Crs. (maximum 9 marks)
		iii.	GIS-Based Urban Planning /Regional	3 marks per assignment Minimum 2 Crs. (maximum 9 marks)
		iv.	Innovative Technologies	2 marks per assignment Minimum 2 Crs. (maximum 6 marks)
		V.	App Development	Cost of the project 1 crore and above– 2 marks per assignment Minimum 2 Crs. (Maximum 4 marks)
5	Clause: 3.14.3 (iii) 4			roposal of the Bidding
	Technical Presentation of Proposal of the Bidding	Entity, no	ow be read as 30 Marl	KS.
6	New Clause	total st	tudies/projects subm	f the projects submitted
7	Clause: 3.14.3 (iii) (1) Average Audited Turnover of the Bidding Entity / Consortium Lead of at-least 03 of last five consecutive financial years should be minimum Rs. 10.00 Crore per year: 10 marks	Average / Consor consecu	Audited Turnover tium Lead of at-least	of the Bidding Entity 03 of last five ould be minimum Rs.
8	Clause: 3.14.3 (ii) A proposal shall be rejected at this stage	A propos achieve	sal shall be rejected at the minimum technica	this stage if it does not I score of 60%.

SI. No.	Clause No. in RFP	Modifications
	if it does not achieve the minimum technical score of 50%.	
9	Clause 3.3 (i): Support by Successful Bidding Entity after approval of Functional Plan	After approval of Functional Plan, the successful bidding entity will provide support for one year from the date of approval for the implementation of Functional Plan for taking the plan further for on boarding the states and facilitating them for implementation of the Functional Plan which could be through Roadshows, workshops, discussions and making presentations to various agencies/ departments, MoHUA, NCR participating States, etc., as and when required by the Client. The successful bidder must retain atleast 50% of its full time experts, subject to maintaining quality of services to the client in this period, including atleast the following in the respective FPs:
		FP of Water Management and Waste Management in the NCR- 2047 - including Team Leader;     Sanitation and Waste Water Expert; and Solid Waste Management Expert,.
		2. FP of Smart and Digital NCR – 2047- including Team Leader; Digital Infrastructure Expert; and Software Application Developer (1 no.).
		3. FP of Transport, Economic Growth Including Economic Nodes and Industrial Corridors In The NCR- 2047- including Team Leader; Freight Transport Expert; and Economist/ Economic Nodes and Industrial Corridor Development Expert.
10	General	Replies to the specific queries of some bidders have also been uploaded today i.e. 21.03.2025 along with this table. Those specific replies shall also be applicable to all prospective bidders of the relevant RFPs, as the case may be.

# 2. REPLY TO PRE-BID QUERIES: RFQ-CUM-RFP DOCUMENT FOR PREPARATION OF FUNCTIONAL PLAN FOR WATER MANAGEMENT AND WASTE MANAGEMENT IN THE NCR- 2047

**KPMG Advisory Services Private Limited, India (Dated 12.03.2025)** 

131 1013		s Private Limited, india (	Dated 12.03.2023)	
SN	RFP, Clause page no.	Section	Query	NCRPB Reply
1	Revised RFQ cum RFP dated 15.01.2025 Page no.: 12/69	Section 3.2 Deliverables and time/payment schedule, point number 6	We acknowledge the requirement for a one-year handholding period, with a potential reduction in the number of full-time resources while ensuring the quality of services remains uncompromised.	Refer Section 4- 3.2 (part C (6) – Deliverable and Timelines of the RFQ-cum-RFP Document dated 15.01.2025. Financial proposal includes: 1- 34 Months of FP preparation period; 2-One year Handholding Support for
1		Handholding support for one year after approval of Functional Plan for FP Implementation.	However, we seek clarification on whether the additional 12-month duration for the selected full-time resources should be accounted for in the financial proposal.	Functional Plan implementation with NCR participating states.
2	Revised RFQ cum RFP dated 15.01.2025 Page no.: 12/69	Section 3.2 Deliverables and time/payment schedule, point number 6 Handholding support for one year after approval of Functional Plan for FP Implementation.	As per the above query, we seek clarification on whether the one-year handholding period is to be included in the financial proposal.  If so, we recommend that the resource requirements and input time be standardized/ fixed to ensure consistency across bidders, with the financial proposal and maintain a fair evaluation process. Kindly confirm if this approach can be considered.	Refer NCRPB reply to SN 1. Section 3.3 (i) now be read as: "After approval of Functional Plan, the successful bidding entity will provide support for one year from the date of approval for the implementation of Functional Plan for taking the plan further for on boarding the states and facilitating them for implementation of the Functional Plan which could be through Roadshows, workshops, discussions and making presentations to various agencies/ departments, MoHUA, NCR participating States, etc., as and when required by the Client. The successful bidder must retain atleast 50% its full time experts including Team Leader; Sanitation and Waste Water Expert; and Solid Waste Management Expert in this

SN	RFP, Clause page no.	Section	Query	NCRPB Reply
				period, subject to maintaining quality of services to the client".
3	Revised RFQ dated 16.12.2024 Page no.: 29/75	Section 5, Deliverables, point number 1:  The assignment duration for consulting services is a total of 34 weeks.	We note that the statement, "The assignment duration for consulting services is a total of 34 weeks," is referenced in the RFP dated 16.12.2024 but not in the version dated 15.01.2025. Kindly confirm whether this remains applicable.  We understand that the final report is to be submitted within 34 weeks, as outlined in the cumulative timeframe of the deliverables section. However, in continuation of our previous query, we seek clarification on whether the additional one-year handholding period should be included in the financial proposal.	Total time frame is 34 weeks, details are given in Section 4- 3.2 (part C (6) – Deliverable and Timelines of the RFQ-cum-RFP Document dated 15.01.2025.  Refer NCRPB reply to SN 1.
4	Revised RFQ cum RFP dated 15.01.2025 Page no.: 12/69	Column - 'Payment Schedule (% of total approved cost'	Based on our review of the response-to-comments document and the updated RFPs, we note that there is no fixed timeline for the approval of reports and deliverables, given the involvement of consultative processes and statutory committee meetings, which may extend the approval period. In this regard, we request clarification on whether a tentative timeframe can be provided for the approval process to facilitate better project planning.	Refer section 6.4- Terms and Conditions of Payment, of the Standard Form of Contract

SN	RFP, Clause page no.	Section	Query	NCRPB Reply
5	Revised RFQ cum RFP dated 15.01.2025 Page no.: 21/69 and 29/69	(page 21/69) 3.14.3 Evaluation of technical proposals, point (iii) subpoint (3)  Qualifications and competence of the key professional staff for the assignment currently on the pay rolls of Company/JV partner (individual or combined roles) of the bidding entity [refer Core Team Composition, qualification and weightage for key professionals of respective sector under Section-3 para 3.1 (b)]	We seek clarification on the specific role requirements outlined in the RFP. Given the highly specialized nature of these roles, we would like to highlight that our organization does not operate with a bench concept, where staff remain idle between assignments.  In this context, we request flexibility in hiring resources to ensure the availability of the most suitable experts for the engagement.  Additionally, as this is a strategic assignment requiring the best talent, this clause of 'having experts on the payroll/ permanent roll' may be restrictive in enabling access to highly skilled professionals.  We request you to please remove this clause to bring in sector experts who can ensure high quality deliverables.	Section 3.14.3 -Evaluation of Technical Proposals-(iii) (3) to be read as: Qualifications and competence of the key professional staff for the assignment on the payroll of Company/JV partner at the time of signing of the agreement.
		(page 29/69)  *Note: In reference to SI. No. 03 at para 3.14.3 for Technical Evaluation (total Marks 25). No change of experts will be allowed		

SN	RFP, Clause page no.	Section	Query	NCRPB Reply
		without prior approval of MS- NCRPB. The experts may be on permanent rolls of the consultant specific to the assignment.		
6	To add a clause: Limitation of liabil	ity	In accordance with standard industry practice, our aggregate liability under this RFP and in connection with any work order/agreement and in connection with the services shall be for direct damages only and shall, in all circumstances and events, be limited to one time the fees paid to us under the engagement. We shall not be liable for any indirect or consequential losses	Not agreed. Refer section 3.4- Procedure for Monitoring & Review of the Assignment of the RFQ-cum-RFP dated 15.01.2025
7	requirement for a si	he possibility of extending ignificant number of highly litime. We wish to ensure bles, and with this, we kipe considered.	Refer corrigendum dated 19.03.2025.	

# 3. <u>REPLY TO PRE-BID QUERIES: RFQ-CUM-RFP DOCUMENT FOR PREPARATION OF FUNCTIONAL PLAN FOR SMART AND DIGITAL NCR - 2047</u>

Nangia Anderson LLP (Dated 19.03.2025)

SI. No.	Clause No. in RFP	Page No. in RFP	Clause Details	Query Details	NCRPB Reply
1.	Last date & time of submission of Bid	4	Last date & time of submission of Bid	Due to the festive season of Holi, a prominent festival in the Northern India, we request you to kindly extend the deadline by 2 weeks to ensure submission of proposal of highest standards aligning to the legal, financial and manpower requirements.	Refer corrigendum dated 19.03.2025.
2.	3.3 Support by Successful Bidding Entity after approval of Functional Plan	13	(ii) At least 2 workshops for the Functional Plan for each stage with minimum 50 participants (excluding NCRPB officials) from NCR participating states, concerned Central Ministries/ Departments and implementing agencies, to be conducted by the	We understand that a total of 8 workshops are required, distributed across 4 stages: Inception Report, Interim Report, Draft Report, and Final Report. Kindly confirm this.  Additionally, we understand that the workshops will be held at the NCRPB office campus, with the costs associated with the workshops being covered by NCRPB. However, the responsibility for training and	This section 3.3(ii) to be read as - At least 2 workshops for the Functional Plan to be conducted with minimum 50 participants (excluding NCRPB officials) from NCR participating states, concerned Central Ministries/Departments and implementing agencies, to be conducted by the successful Bidder. All costs to be borne by bidder. This can be part of consultancy fee under the financial bid.  Other terms condition will remain.  Workshops may be held in Delhi/NCR and/or Sub region HQ. For associated cost of workshops refer section 3.3. of the RFQ-cum-RFP Document dated 23.01.2025.

SI. No.	Clause No. in RFP	Page No. in RFP	Clause Details	Query Details	NCRPB Reply
				capacity building falls within the scope of the hired agency.	
3.	3.14.3 Evaluation of Technical Proposals	19	3. Key Personnel Qualifications & Experience Qualifications and competence of the key professional staff currently on the bidding entity's payroll	In consulting practice, professionals are typically engaged and assigned to projects through specific consulting engagements, making it challenging for consulting firms to deploy key professional staff who are currently on the bidding entity's payroll.  We request you to amend the clause as:	Section 3.14.3 -Evaluation of Technical Proposals-(iii) (3) to be read as: Qualifications and competence of the key professional staff on the bidding entity's payroll at the time of signing of the agreement.
				3. Key Personnel Qualifications & Experience Qualifications and competence of the key professional staff on the bidding entity's payroll at the time of signing of the agreement. The key professional shall be engaged under the payroll of the company from the date of deployment and not on contractual basis or on third party payroll.  Consequently, the CVs submitted as part of the proposal must reflect the actual professionals who will be deployed to the project. Any	Any change to existing Key professionals may be considered by the competent authority/client with the proposed Key professional being replaced with same or higher experience and qualification of the existing one. This will require the prior written permission from the client.

SI. No.	Clause No. in RFP	Page No. in RFP	Clause Details	Query Details	NCRPB Reply
4.	3.14.3 Evaluation of Technical Proposals	20	v. E- Governance Specialist Postgraduate in Public Administration and diploma in computer science with 10 years experience in e- governance – 3 marks	alterations to the proposed Key Professionals, whether due to availability or other reasons, will necessitate prior written approval from the client. This ensures that the NCRPB's expectations regarding the expertise and qualifications of the staff assigned to the project are upheld throughout the engagement.  e-Governance projects are handled by professionals with relevant degree in IT/ computer science. The requested educational qualification of Postgraduate in Public Administration limits the participation of qualified professionals. We request you to amend the clause as:  v. E-Governance Specialist Postgraduate/Graduate in computer science/IT/ MCA with 10 years experience in e-	Agreed.
5.	3.14.3 Evaluation of Technical Proposals	20	iv. Software Application Developer (2 no.)	governance projects – 3 marks  We request you to amend the clause as:  iv. Software Application	Agreed
	1 2 2 3 3 3		Graduate in Computer	Developer (2 no.)	

SI. No.	Clause No. in RFP	Page No. in RFP	Clause Details	Query Details	NCRPB Reply
			Science; 10 years experience in software development – 3X2=6 marks	Graduate in Computer Science/ Computer Application/ ECE/IT; 10 years experience in software development – 3X2=6 marks	
6.	3.14.3 Evaluation of Technical Proposals	20	vi. Cyber Security Expert Certified Information Systems Security Professional (CISSP); 10 years experience in cyber security systems – 2 marks	The requested certification limits the participation of qualified professionals with relevant experience. We request you to amend the clause as:  vi. Cyber Security Expert Certified Information Systems Security Professional (CISSP)/Relevant Certifications for System Security/Network Security/ Cloud Security/ System Administrator/ Auditor; 10 years experience in cyber security systems – 2 marks	Agreed
7.	3.2 Detailed Tasks and Activities	26	Task 1: Assessment and Baseline Study (i). Conduct a comprehensive assessment of existing digital infrastructure and services. (ii). Map digital service	We understand that GIS platform & data are available with the NCRPB during the preparation of Draft Regional Plan 2041. Our interpretation is that the analysis will be based on the existing datasets. Could you please clarify if any additional surveys or procurement of GIS is required to do the GIS-based mapping for the project?	Refer section 3.1 (xi) of the RFQ-cum-RFP Document dated 23.01.2025.

SI. No.	Clause No. in RFP	Page No. in RFP	Clause Details	Query Details	NCRPB Reply
			coverage across urban and rural NCR regions,		
			identifying key gaps and opportunities.		

# 4. REPLY TO PRE-BID QUERIES: RFQ-CUM-RFP DOCUMENT FOR PREPARATION OF FUNCTIONAL PLAN FOR TRANSPORT, ECONOMIC GROWTH INCLUDING ECONOMIC NODES AND INDUSTRIAL CORRIDORS IN THE NCR- 2047

**BCG (Dated 25.02.2025)** 

= 33 (3)	RFQ-cum-RFP			
Sr No.	Document Reference(s) (section number page)	Content of RFQ- cum-RFP	Points of clarification	NCRPB Reply
1.	Clause: 3.14.3 (iii) (1) Page no.: 21 of 78	Similar Assignments / Studies	We understand that this is a strategically important project for NCRPB, and hence pro-bono or academic or small-scale projects by the applicants will not reflect their ability to deliver such a strategic project.  We hence request that the size of acceptable projects should be such that it indicates the strategic nature, commensurate with the scope of this project- as is the norm in Govt. RFPs of similar size, scope and duration.  Hence, we request to kindly add threshold project fees of Rs 5 Cr for equivalent project duration (12 months) for this criterion and it shall be clarified that for the long duration projects (i.e., more than 12 months) the project fees shall be considered on prorated basis for 12 months.	<ul> <li>Minimum Rs. 2 Crs to 2.5         Crs – (01 marks per         Assignment)</li> <li>More than Rs. 2 Crs upto Rs.         3 Crs. – (1.5 marks per         Assignment)</li> <li>Above Rs. 3 Crs. – (02         marks per Assignment)</li> </ul>
2.	Clause: 3.14.3 (iii) (4) Page no.: 22 of 78	Technical Presentation of Proposal of the Bidding Entity: 25 marks	Approach & Methodology and Technical presentation provides an opportunity to the technical evaluation committee to thoroughly evaluate consultant & its proposed key personnel who are critical for the project success.	Technical Presentation of Proposal of the Bidding Entity, now be read as 30 Marks.

Sr No.	RFQ-cum-RFP Document Reference(s) (section number page)	Content of RFQ- cum-RFP	Points of clarification	NCRPB Reply
			Hence, we request to increase the marks awarded to Approach & Methodology to 40 marks.  The norm for Approach & Methodology across Govt projects is to award 30-45 marks. We are quoting several examples for your reference.	
3.	New Clause	Evaluation Criteria- Case Study: 20 marks	Detailed case studies allow technical evaluation committee to evaluate consultant's approach and outcomes in similar context.  We request to include 2 case studies for providing end to end strategic development, monetization plan of real estate / township / commercial / industrial projects globally in the last five years - for 10 marks each.  The same should be presented as part of the Technical presentation.	Out of the total studies/projects submitted by bidder for evaluation – Minimum 70% of the projects submitted for evaluation should be from India.
4.	Clause: 3.14.3 (iii) (3) Page no.: 22 of 78	Qualifications and competence of the key professional: 25 marks	It is important to understand the expertise of handling similar projects by key personnel while interacting in the presentation.  Hence, kindly assign 50% of the key experts marks on the basis of their participation in the technical presentation atleast virtually if not physically.  Scoring  • 50% of the marks on the basis of number of relevant projects (project slabs remaining the same)	Not Agreed

Sr No.	RFQ-cum-RFP Document Reference(s) (section number page)	Content of RFQ- cum-RFP	Points of clarification	NCRPB Reply
			• 50% of the marks to participation and Q&A with the expert/ key staff during the technical presentation.	
5.	Clause: 7 Page no.: 39 of 78	Input and Weightage Assigned to Experts	Team Leader and Subject Matter Experts (SME) provide project guidance and implementation expertise during the implementation phase.  The Team Leader and the SMEs add maximum value to the project through their ability to map the benchmarks and pursue the growth opportunities along with clients, in the field. It is hence a standard norm in similar Public sector RFPs that the Team Leaders and SMEs are to be deployed at the location of project execution for not more than 30% of the time.  We hence request to change the onground deployment requirement for the Team Leader and the Subject Matter Experts to 25-30% of project duration.	Refer section 3.15.13 of the of the RFQ-cum-RFP Document dated 16.01.2025
6.	Clause: 3.14.3 (iii) (1) Page no.: 21 of 78	Similar Assignments / Studies- Documentary proof: Copy of the	We have signed confidentiality agreements with our clients that limit our ability to disclose their names & the contracts/work orders/client certificates with them. We shall be happy to disclose the same	Not Agreed
		Letter of Award (LoA)	where we are legally permitted to; however, we request you to accept the self-certificate by MD instead of the contracts/work orders/client certificates, with a description of client, without	

Sr No.	RFQ-cum-RFP Document Reference(s) (section number page)	Content of RFQ- cum-RFP	Points of clarification	NCRPB Reply
			explicitly disclosing their names, the nature of services we performed for them, the duration of the project and the contract value. We can additionally submit CA certificate to ensure authenticity of information over and above the MD self-certificate.	
7.	Clause: 3.14.3 (iii) (1) Page no.: 21 of 78	Average Audited Turnover of the Bidding Entity / Consortium Lead of at-least 03 of last five consecutive financial years should be minimum Rs. 10.00 Crore per year: 10 marks	Generally, the annual turnover is an eligibility criterion rather than an evaluation criterion. This allows participation by top tier 6-8 globally renowned consulting firms. Hence, we request you to remove this evaluation criteria and allocate these 10 marks to the Approach and Methodology section.	Allocation of marks now be read as 5 Marks.
8.	Clause: 3.14.3 (ii)	A proposal shall be rejected at this stage if it does not achieve the minimum technical score of 50%.	Higher technical score ascertains qualification of technically competent consultants and ensures that only technically proficient bidders proceed to the financial evaluation stage. Hence, we request the authority to increase the minimum technical score to 70% for evaluation of financial bid.	Minimum technical score now be read as 60% for evaluation of financial bid.
9.	Clause 3.14.2 (c) Page no.: 20 of 78	FileNo.Y- 13/77/2022 (C.No.9132923) Corrigendum dated 22.01.2025	It is requested that normalization of technical should be done, as is the norm in public sector RFPs.  Normalization process for technical scores:	Not Agreed.

Sr No.	RFQ-cum-RFP Document Reference(s) (section number page)	Content of RFQ- cum-RFP	Points of clarification	NCRPB Reply
		QCBS: 80% Technical and 20% Financial weightage	The best technical proposal with highest technical score(Tm) will be given a technical score (St) of 100 points.  The technical scores (St) of the other Technical Proposals will be determined using the following formula:  [St = 100 x T/Tm, in which St is the technical score, Tm is the highest technical score, and T is the technical score of bidders under consideration].	

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Sd/-21.03.2025 Director (A&F)